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1 Financial results by Business Group at 31 December 2008 vs 31 December 2007
2 Balance Sheet for PGW Group and Charging Group
3 List of investments held by the Parent company at 31 December

|  | Dec 2008 |  | Dec 2007 * |  | June 2009 FC |  | Jun 2008 * |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales YTD | EBIT/NPAT | Sales | EBIT/NPAT | Sales | EBIT/NPAT | Sales | BIT/NPAT |
| Livestock (incl Export) | 26,836 | 232 | 26,636 | 261 |  |  | 78,528 | 15,994 |
| Rural Supplies \& Fruitfed | 431,221 | 22,951 | 340,436 | 15,547 |  |  | 614,706 | 24,895 |
| Other * | 20,928 | $(1,166)$ | 13,634 | $(1,467)$ |  |  | 124,865 | $(1,831)$ |
| Rural Services | 478,984 | 22,018 | 380,706 | 14,341 | 819,045 | 47,385 | 818,099 | 39,059 |
| Finance | 30,872 | 6,012 | 24,511 | 3,979 |  |  | 53,029 | 9,004 |
| Real Estate (NZ \& Aust) | 16,184 | (592) | 25,641 | 3,716 |  |  | 57,603 | 7,301 |
| Other | 3,391 | 2,713 | 15,646 | 2,535 |  |  | 24,638 | 6,128 |
| Financial Services | 50,448 | 8,134 | 65,797 | 10,230 | 98,807 | 13,752 | 135,270 | 22,433 |
| Seeds | 94,643 | 8,987 | 80,427 | 6,743 |  |  | 234,158 | 30,058 |
| Agrifeeds | 51,032 | 6,609 | 25,857 | 996 |  |  | 57,346 | 3,640 |
| Other | 3,720 | 223 | $(10,278)$ | 1,196 |  |  | 7,454 | 1,872 |
| Technology Services | 149,395 | 15,820 | 96,006 | 8,935 | 406,809 | 47,900 | 298,958 | 35,570 |
| South America | 55,302 | 2,201 | 16,097 | 1,262 | 99,706 | 3,953 | 55,642 | 2,447 |
| Corporate | 3,593 | $(9,638)$ | 319 | $(7,398)$ | 7,186 | $(19,422)$ | 6,718 | $(16,057)$ |
| Results from operating activities | 737,722 | 38,534 | 558,925 | 27,371 | 1,431,552 | 93,567 | 1,314,687 | 83,450 |
| Interest |  | $(16,410)$ |  | $(10,583)$ |  | $(34,435)$ |  | $(25,335)$ |
| NOPBT |  | 22,124 |  | 16,788 |  | 59,133 |  | 58,116 |
| Taxation |  | (197) |  | $(9,880)$ |  |  |  | $(23,198)$ |
| Share of Associates earnings |  | 825 |  | 610 |  |  |  | 347 |
| Silver Fern Farms |  | $(16,951)$ |  | - |  |  |  | - |
| Restructuring Costs |  | $(1,174)$ |  | (122) |  |  |  | $(4,389)$ |
| NZFSU Performance Fee |  | - |  | 11,919 |  |  |  | 17,782 |
| IFRS FV, capital gains and other non-cash one-offs ** |  | $(37,388)$ |  | 15,269 |  |  |  | 24,549 |
| NPAT | 737,722 | $\underline{(32,761)}$ | 558,925 | 34,584 |  |  | 1,314,687 | 73,206 |

[^0]

EQUITY
Total equity

| 413,674 | 413,674 |
| ---: | ---: |

## LIABILITIES

## Current

Bank facilities

| 427,763 | 419,000 |
| ---: | ---: |
| 208,946 | 165,817 |
| 4,289 | 4,289 |
| 13,581 | 12,381 |
| 278,757 | 1,232 |
| 933,337 | 602,720 |

Non-current

| Derivative financial instruments | 4,719 | 3,163 |
| :--- | ---: | ---: |
| Other non-current liabilities | 794 | 794 |
| Employee benefits | 20,999 | 20,999 |
| Finance liabilities | 187,495 | - |
| Total non-current | 214,008 | 24,956 |
|  |  |  |
| Total liabilities | $1,147,344$ | 627,677 |
| Total liabilities and equity | $\mathbf{1 , 5 6 1 , 0 1 8}$ | $\mathbf{1 , 0 4 1 , 3 5 0}$ |

## ASSETS

## Current

| Cash and cash equivalents | 17,829 | 1,654 |
| :--- | ---: | ---: |
| Income tax receivable | 3,484 | 8,713 |
| Properties held for sale | 9,840 | 9,840 |
| Derivative financial instruments | 6,580 | 4,468 |
| Finance receivables | 342,703 | 4,472 |
| Inventories | 174,181 | 161,315 |
| Biological assets | 6,006 | 6,006 |
| Trade debtors and other | 306,668 | 270,546 |
| Total current | 867,289 | 467,016 |

## Non-current

| Investments in equity accounted investees | 3,918 | 3,696 |
| :--- | ---: | ---: |
| Derivative financial instruments | 4,743 | 174 |
| Finance receivables | 175,991 | - |
| Biological assets | 313 | 313 |
| Property, plant and equipment | 79,682 | 71,528 |
| Goodwill | 325,555 | 315,039 |
| Intangibles | 3,563 | 2,872 |
| Investments in subsidiaries | - | 77,824 |
| Other investments | 71,990 | 64,940 |
| Loans to related parties | 14,029 | 24,602 |
| Deferred tax | 13,947 | 13,347 |
| Total non-current | 693,729 | 574,335 |
|  |  |  |
| Total assets | $\mathbf{1 , 5 6 1 , 0 1 8}$ | $\mathbf{1 , 0 4 1 , 3 5 0}$ |


| Shares in Other Companies - held by Parent | Dec 08 |
| :--- | ---: |
| NZFSU Investment | $16,882,706$ |
| Shares in Other Companies (held by PGGWIL) - Biopacific Investments | $11,028,529$ |
| Wool Partners International Limited industry and preference shares | $27,500,000$ |
| The Merino Company Ltd | $2,974,855$ |
| PGW Shares | $8,347,385$ |
| Other operating investments (Saleyards, Northfuels etc) | $5,256,199$ |
| Loans to Wool Grower Holdings and The Wool Company | $10,614,845$ |
| Other Loans to Associates | $3,493,155$ |


[^0]:    * Sale of Wool Business requires reclassification of Dec07 and Jun08 compariatives under IFRS. For this analysis we have included the EBIT contribution from Wool within Rural Services to be consistent with the Dec07 announcement
    ** Includes NZS share revaluation (\$35.2m), other IFRS FV adjustments and capital gains from formation of WPI

